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Certificate



Statewise



This award is in recognition of **Statewise's** stellar reputation and trust among customers and industry peers, evident in the numerous nominations we received from our subscribers. **Statewise** emerged as the **Top Medicaid EHR Software 2026** after an exhaustive evaluation by an expert panel of C-level executives, industry thought leaders, and our editorial board.

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Statewise

Redefining Care at the Frontline

For Cole Ballweg, the challenge was never just building another EHR. It was reconciling two realities that rarely align. Executives need clean claims and financial stability. Frontline caregivers need something simple enough to use in the middle of a long shift.

If documentation slows care or introduces compliance risk, both sides lose.

That tension shaped Statewise from day one. The company builds Medicaid software specifically for authorized care, guiding documentation, workflows, clinical compliance, and revenue operations through mobile and web tools designed for the people actually doing the work.

Most systems try to force Medicaid into platforms designed for commercial payers. Statewise did the opposite. It is built around the way Medicaid agencies actually operate.

“We design for the people who don’t sign the contract but carry the burden every day,” says Ballweg. “If the system doesn’t work for them, nothing upstream or downstream works either.”

Built for Authorized Care

Statewise’s architecture is intentionally simple on the surface and flexible underneath. The goal is to keep the user experience free of complexity while adapting to state-by-state Medicaid rules.

Instead of adding custom layers for every request, the team looks for shared patterns across markets and builds solutions that scale without creating technical sprawl. The result is software that adjusts to regulatory variation without becoming harder to use.

That balance between frontline usability and operational control shows up across the platform. Workflows guide staff step by step, helping ensure documentation is complete and compliant before claims ever leave the agency—because in Medicaid, mistakes upstream become denials, rework, and lost margin downstream.

Compliance Without Compromise

Compliance at Statewise is treated as operational protection, not a reporting exercise.

Critical documentation avoids long free-text notes that create ambiguity during audits. Instead, structured fields, predefined language, and guided inputs create clear, defensible records that stand up to review and aggregate cleanly for outcomes and billing.

The philosophy is rooted in lived experience. Before founding the company, members of the team

carried licensure responsibility and managed frontline caregivers directly. Compliance was not theoretical. Missed details meant penalties, payment delays, and real operational risk.

“Compliance can’t take a backseat,” Ballweg says. “We built this because we’ve lived what happens when documentation breaks down.”

“We design for the people who don’t sign the contract but carry the burden every day.”

That perspective drives everything from the clinical suite to onboarding. Agencies can deploy through the Bring Your Own Device (BYOD) mobile app, reducing hardware costs while guiding staff through compliant documentation from day one. Customer success teams support implementation to help agencies reach clean claims faster.

Smarter Workflows, Cleaner Claims

Customization is allowed where agencies need flexibility, such as how authorizations are obtained. But once care is authorized, the system becomes intentionally rigid. Scheduling, documentation, and service delivery must follow the authorization exactly. That structure is deliberate. In low-margin Medicaid environments, clean claims are not a billing function. They are the result of disciplined workflows at the point of care.

Statewise is extending that logic into automated scheduling, revenue cycle support, and targeted AI tools focused on quality assurance and operational efficiency. The goal is not automation for its own sake, but removing friction so staff can spend more time with families and less time correcting paperwork.

By aligning documentation, compliance, scheduling, and billing around authorized care, Statewise mirrors how agencies actually work rather than forcing them to adapt to generic software. That operator-first approach has earned the company recognition for Top Medicaid EHR Software 2026, reflecting its focus on compliant workflows, state-by-state adaptability, and practical usability for frontline teams. **HT**



Cole Ballweg, CEO



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